



CHESTNUT PARK™

REAL ESTATE LIMITED, BROKERAGE

CHRISTIE'S  
INTERNATIONAL REAL ESTATE

CHRISTIE'S INTERNATIONAL  
REAL ESTATE & CHESTNUT PARK:  
GLOBAL PARTNERS





## OUR GLOBAL PARTNER

### OUR EXCLUSIVE AFFILIATION

Chestnut Park's position as a luxury leader locally has attracted attention and garnered respect globally. Our affiliation with Christie's International Real Estate is an exclusive relationship afforded to our agents and their clients, allowing them access to international reach through the premium marketing programs of this global luxury leader. With Christie's elite global presence and reach, Chestnut Park properties are marketed to discerning buyers through a vast sales network that reaches around the world. Our exclusive connection to this long established luxury brand gives Chestnut Park a crucial competitive edge in today's high end marketplace.

### GLOBAL BRAND RECOGNITION

The influential Christie's name evokes confidence and assures clients of impeccable service, integrity and discretion. Dedicated specifically to the marketing of luxury properties, Christie's International comprises of brokers who demonstrate consistent success in luxury home sales and excellence in customer service.

### GLOBAL MARKETING REACH

By being featured on the Christie's International Real Estate website, the numerous international syndicated websites and their magazine is a way to present our finest properties to the world. This magazine is a complete collection of the world's most unique and luxurious properties.

### 2015 AFFILIATE OF THE YEAR

In 2016, Chestnut Park was awarded the prestigious large market Affiliate of the Year Award from Christie's International Real Estate, selected from the total breadth of 138 Christie's International Real Estate affiliates throughout 46 countries.

This award recognizes our excellence in marketing luxury residential properties as well as the contribution Chestnut Park has made to the Christie's International Real Estate network globally. Among the criteria are market leadership, passion to succeed in the international marketplace and utilizing the Christie's International Real Estate brand within our own branding and marketing.

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*"Our association with Christie's differentiates Chestnut Park in the Ontario luxury real estate market place. Chestnut Park clients are drawn to the global platform we are able to provide through our relationship with Christie's. The International Referral Network afforded to us with our exclusive connection to this long established luxury brand and access to the best real estate agents in the world gives us a crucial competitive edge in today's luxury marketplace."*

—CHRIS KAPCHES  
CHIEF EXECUTIVE OFFICER AND PRESIDENT  
CHESTNUT PARK REAL ESTATE

## List Local. Market Global.



## EXTRAORDINARY ART. EXCLUSIVE HOMES.

### WHY CHRISTIE'S?

No other luxury real estate business shares common ownership with a fine art auction house. Christie's International Real Estate has the unique ability to extend to buyers and sellers of real estate the expert service that Christie's art clients have trusted for centuries. Through this powerful connection, we open the door to an extraordinary global audience of high-net-worth individuals.

Supported by Christie's art auction house, Christie's International Real Estate is a global network offering exclusive home and luxury real estate services to buyers and sellers worldwide. The Christie's brand is instantly recognizable to clients and distinguishes your property from others. They focus exclusively on luxury residential real estate and understand how to reach and serve a discerning clientele. Along with this expertise, they offer you the tailored, trusted service that their clients have depended on for 250 years, collaboration with their auction house colleagues, and referrals from their network of the world's top real estate brokers.

### AT A GLANCE: CHRISTIE'S INTERNATIONAL REAL ESTATE

- An invitation-only real estate network composed of the leading luxury real estate brokerages in their local markets
- Specializing in luxury properties valued at US \$1 million and above
- Network achieved US \$500 billion in sales over the last 5 years
- Corporate offices in New York, London, Hong Kong, Los Angeles, Palm Beach, and Moscow

Christie's International Real Estate built its reputation on the rigorous selection of local brokerages. Their affiliates are selected for their success in luxury property sales and their ability to meet strict standards of excellence. When awarded Affiliate Status, they gain access to Christie's marketing programs, a worldwide network of 136 affiliates and more than 32,000 agents in 45 countries, and the expertise of the Christie's International Real Estate regional management teams.

### 2017 SALES HIGHLIGHTS

#### Girasol Estate

US \$67 million  
Saint Barthelemy  
*Sibarth Real Estate*

#### Elaise Gardens

AU \$71 million  
Point Piper, Australia  
*Ken Jacobs*

#### Triplex Penthouse in Golden Square

US \$61 million  
Monte Carlo, Monaco  
*Hammer Draft Great Properties*

### CHRISTIE'S AUCTION HOUSE

- Founded in 1766 by James Christie
- Approximately 350 sales annually in 80 categories
- Achieved global art sales of £4.5 billion (US\$5.4 billion) in 2017
- The first international fine art auction house to operate independently in mainland China, now with offices opened in Shanghai and Beijing